

Unmatched IPO Track Record and Accountability as Sole Global Coordinator



No of IPO in the Role as Sole Global Coordinator

2017 – 2021 YTD

1	HAIB	12
2	Berenberg	4
3	ICF Bank	3
4	Commerzbank	2
5	Bankhaus Lampe *	1
6	Deutsche Bank	1
7	Jefferies	1

Exasol takes huge orders during accelerated roadshow to price IPO

“strong demand secured ahead of the bookbuild meant bookbuild could be shortened ...Exasol shot up 34% on Monday’s debut”



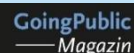
Fashionette prices IPO amid DAX devastation

“set a price for its IPO ..even as the main equity index in the country took a pasting.. The deal was diversified with 30% going to UK, 25% to the DACH region, 20% to rest of Europe and 20% to US investors”



IPO of the year award for HAIB

“In the End Siemens Healthineers and Stemmer Imaging were on a par, just 2d.p.on the scoresheet decided in favour of Stemmer, launched by Hauck & Aufhäuser”



12 IPOs as Sole Global Coordinator (8 IPOs references shown)

<p>June 2021</p> <p>IPO – bookbuilding € 390m</p> <p>High-Tech Engineering Sole GloCo</p>	<p>May 2021</p> <p>IPO € 173m</p> <p>E-Mobility Sole GloCo</p>	<p>May 2021</p> <p>IPO € 101m</p> <p>Pharma Sole GloCo</p>	<p>May 2021</p> <p>IPO € 95m</p> <p>Technology Sole GloCo</p>	<p>October 2020</p> <p>IPO € 112m</p> <p>Technology Sole GloCo</p>
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<p>May 2020</p> <p>IPO € 90m</p> <p>Technology Sole GloCo</p>	<p>December 2018</p> <p>IPO € 52m</p> <p>InsurTech Sole GloCo</p>	<p>May 2018</p> <p>IPO € 55m</p> <p>Automotive Sole GloCo</p>	<p>March 2018</p> <p>IPO € 32m</p> <p>Software Sole GloCo</p>	<p>October 2017</p> <p>IPO € 27m</p> <p>Technology Sole GloCo</p>
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5 IPOs in other Underwriter Roles

<p>March 2021</p> <p>IPO € 414m</p> <p>Energy Infrastructure Joint Bookrunner</p>	<p>October 2018</p> <p>IPO € 278m</p> <p>Consumer Co-Lead Manager</p>	<p>April 2018</p> <p>IPO € 89m</p> <p>Software Joint GloCo</p>	<p>October 2017</p> <p>IPO € 152m</p> <p>Automotive/Energy Joint GloCo</p>	<p>March 2017</p> <p>IPO € 252m</p> <p>Electromobility Joint Bookrunner</p>
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Source: Dealogic as of 16.06.2021.

Note: All German Initial Public Offerings since 2017;

*Bankhaus Lampe acquired by HAIB in 2020

We Fully Understand Pioneers and Industry Disrupters and Successfully Accomplish IPOs and Equity Offerings




IPO Track Record (Selection)

<p>June 2021 </p> <p>CHERRY </p> <p><i>bookbuilding</i> IPO - € 390 million</p> <p>High-Tech Engineering</p> <p>Sole Global Coordinator & Joint Bookrunner</p>	<p>May 2021 </p> <p>hGears</p> <p>IPO - € 173 million</p> <p>E-Mobility</p> <p>Sole Global Coordinator & Joint Bookrunner</p>	<p>May 2021 </p> <p>APONTIS PHARMA </p> <p>IPO - € 101 million</p> <p>Pharma</p> <p>Sole Global Coordinator & Joint Bookrunner</p>	<p>May 2021 </p> <p>KATEK Lead the category</p> <p>IPO - € 95 million</p> <p>High Value Electronics</p> <p>Sole Global Coordinator & Joint Bookrunner</p>	<p>March 2021 </p> <p>VORWERK </p> <p>IPO - € 414 million</p> <p>Energy Infrastructure</p> <p>Joint Bookrunner</p>
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Signature Equity Offerings

<p>February 2021 </p> <p>IBU tec</p> <p>Primary - €42m</p> <p>Specialty Chemicals</p> <p>Sole Global Coordinator & Sole Bookrunner</p>	<p>2018 - 2020 </p> <p>mynaric</p> <p>IPO / follow on - € 100 million</p> <p>Space Internet</p> <p>Sole Global Coordinator & Sole Bookrunner</p>
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<p>October 2020 </p> <p>fashionette</p> <p>IPO - € 112 million</p> <p>Tech / eCommerce</p> <p>Sole Global Coordinator & Joint Bookrunner</p>	<p>May 2020 </p> <p>Exasol</p> <p>IPO - € 90 million</p> <p>Technology</p> <p>Sole Global Coordinator & Sole Bookrunner</p>	<p>February 2018 </p> <p>STEMMER[®] IMAGING</p> <p>IPO - € 102 million</p> <p>High-Tech Engineering</p> <p>Sole Global Coordinator & Sole Bookrunner</p>	<p>April 2018 </p> <p>Serviceware</p> <p>IPO - € 89 million</p> <p>Software</p> <p>Joint Global Coordinator & Joint Bookrunner</p>	<p>March 2017 </p> <p>aumann[®]</p> <p>IPO - € 252 million</p> <p>Industrial</p> <p>Joint Bookrunner</p>
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<p>February 2021 </p> <p>LPKF Laser & Electronics</p> <p>Secondary - €141 m</p> <p>Technology</p> <p>Sole Global Coordinator & Sole Bookrunner</p>	<p>December 2019 </p> <p>CANCOM</p> <p>Primary - € 174 m</p> <p>Technology</p> <p>Sole Global Coordinator & Sole Bookrunner</p>
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