

HAIB IPO Credentials 2018



HAUCK & AUFHÄUSER
Investment Banking

No. 1 for German IPOs 2018

HAIB	5
Berenberg	4
Citigroup	4
Deutsche Bank	4
Commerzbank	3
JP Morgan	3
Goldman Sachs	2
Credit Suisse	1
ICF Bank	1
Morgan Stanley	1

→ Mostly as Sole Global Coordinator

<p>February 2018</p> <p>IPO € 102m</p> <p>High-Tech Engineering Sole GloCo</p>	<p>March 2018</p> <p>IPO € 32m</p> <p>Software Sole GloCo</p>	<p>April 2018</p> <p>IPO € 89m</p> <p>Software Joint GloCo</p>	<p>May 2018</p> <p>IPO € 55m</p> <p>Automotive Sole GloCo</p>	<p>December 2018</p> <p>IPO € 52m</p> <p>FinTech Sole GloCo</p>
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Award-Winning IPOs:



Stemmer comfortably above water on debut

"up nearly 6% ..pricing in the mid-point of the range...The shares rose further, up more than 10%.....while other floats have priced at or below the bottom of guidance"



IPO award for Stemmer and HAIB

"In the End Siemens Healthineers and Stemmer Imaging were on a par, just 2d.p. on the scoresheet decided in favour of Stemmer, launched by Hauck & Aufhäuser"



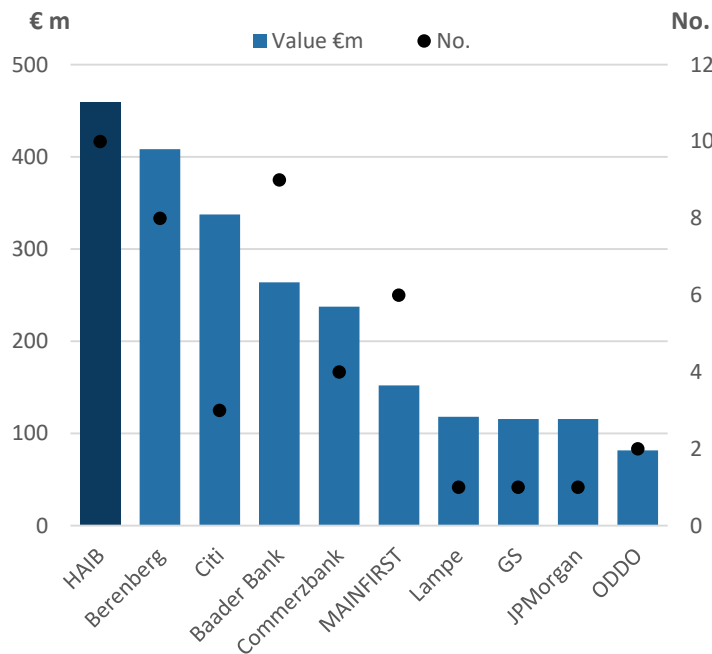
HAIB Selected Track Record 2017-2019

German Small and Mid Cap Equity Offerings



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2018 German SME League table



<p>June 2019</p> <p>Accelerated Bookbuild -Placement</p> <p>IT-Services Sole Bookrunner</p>	<p>June 2019</p> <p>Kliniken AG</p> <p>Block Trade -Placement</p> <p>Healthcare Sole Bookrunner</p>	<p>March 2019</p> <p>Accelerated Bookbuild -Placement</p> <p>Software Sole Bookrunner</p>	<p>March 2019</p> <p>Block Trade -Placement</p> <p>Software Sole Bookrunner</p>	<p>October 2018</p> <p>Accelerated Bookbuild -Capital Increase</p> <p>Software Sole Bookrunner</p>
<p>August 2018</p> <p>Accelerated Bookbuild -Capital Increase</p> <p>Advisor Tech Sole Bookrunner</p>	<p>February 2018</p> <p>Accelerated Bookbuild -Placement</p> <p>Electromobility Joint Bookrunner</p>	<p>December 2017</p> <p>Accelerated Bookbuild -Placement</p> <p>Software Joint Bookrunner</p>	<p>November 2017</p> <p>Accelerated Bookbuild -Capital Increase</p> <p>IT-Services Sole Bookrunner</p>	<p>October 2017</p> <p>IPO</p> <p>Internet Sole Bookrunner</p>
<p>October 2017</p> <p>IPO</p> <p>Automotive/Energy Joint Bookrunner</p>	<p>September 2017</p> <p>Accelerated Bookbuild -Capital Increase</p> <p>Spec. Chemicals Sole Bookrunner</p>	<p>June 2017</p> <p>Bond Issue</p> <p>Automotive Joint Bookrunner</p>	<p>June 2017</p> <p>Capital Increase with Subscription Rights</p> <p>Consumer Goods Co-Lead Manager</p>	<p>June 2017</p> <p>Accelerated Bookbuild -Placement</p> <p>Industrials Sole Bookrunner</p>
<p>April 2017</p> <p>Accelerated Bookbuild -Capital Increase</p> <p>Technology Joint Bookrunner</p>	<p>April 2017</p> <p>Accelerated Bookbuild -Capital Increase</p> <p>IT Services Joint Bookrunner</p>	<p>March 2017</p> <p>IPO</p> <p>Electromobility Joint Bookrunner</p>		